



KELLER WILLIAMS REALTY
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REAL ESTATE MARKET REPORT · OCTOBER 2020

PRESENTED BY JEAN GARRELL · YOUR POTOMAC STATION SPECIALIST AND NEIGHBOR

POTOMAC STATION

PREPARED ESPECIALLY FOR JOE AND JANE DOE

GET INSTANT ACCESS TO LISTINGS AT WWW.GARRELLGROUP.COM

FEATURED SUCCESS BY THE GARRELL GROUP IN POTOMAC STATION

Joe and Jane,

It would be my honor to feature your home and get incredible results. Contact me at 703.599.1178 to discuss.

SOLD



43016 BATTERY POINT PLACE
6 Beds · 4.1 Baths · 4,266 Sq. Ft.
Sold for \$756,000

SOLD



818 SADDLEBACK PLACE NE
6 Beds · 3.1 Baths · 4,182 Sq. Ft.
Sold for \$706,000

SOLD



18563 DETTINGTON COURT
4 Beds · 2.1 Baths · 3,104 Sq. Ft.
Sold for \$672,000

SOLD



43196 CARDSTON PLACE
5 Beds · 2.1 Baths · 3,520 Sq. Ft.
Sold for \$659,000



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POTOMAC STATION

CURRENT MARKET ACTIVITY · OCTOBER 2020

Joe and Jane,

This market report was created especially for you because we feel you deserve to know what's happening in the Potomac Station neighborhood and have access to agents with experience, access, and resources to get exceptional results for you.

Call us to begin your journey.

THERE ARE NO POTOMAC STATION HOMES CURRENTLY ACTIVE

When the time comes to buy or sell, or if you have any real estate questions, please consider giving us a call.

POTOMAC STATION HOMES CURRENTLY PENDING OR UNDER CONTRACT

STATUS	ADDRESS	BEDS	BATHS	EST. SQUARE FEET	LIST PRICE	LIST DATE
Pending	43130 Shadow Terrace	3	3.1	2,154	\$430,000	10/03/20
Pending	43069 Shadow Terrace	3	2.1	2,134	\$495,000	10/01/20
Pending	43193 Cardston Place	4	3.1	3,348	\$624,990	07/30/20
Pending	43080 Binkley Circle	4	3.1	3,472	\$639,000	09/04/20
Pending	812 Larch Valley Court NE	4	3.1	3,620	\$679,900	09/24/20
Pending	19005 Snowberry Court	4	3.1	3,786	\$699,900	09/25/20
Pending	703 Vermillion Drive NE	5	4.1	4,581	\$709,000	09/21/20
Pending	43033 Battery Point Place	4	3.1	3,728	\$715,000	09/17/20
Under Contract	18790 Trident Square	3	3.1	2,344	\$465,000	09/09/20
Under Contract	18850 Silverwood Terrace	3	2.1	2,134	\$490,000	09/09/20
Under Contract	43106 Shadow Terrace	3	3.1	2,134	\$494,999	09/10/20
Under Contract	18689 Potomac Station Drive	4	3.1	3,390	\$654,900	08/20/20

POTOMAC STATION HOMES SOLD IN THE LAST 30 DAYS

STATUS	ADDRESS	BEDS	BATHS	EST. SQUARE FEET	SOLD PRICE	SOLD DATE
Sold	43178 Allenby Way	4	2.1	2,922	\$645,000	10/08/20
Sold	43161 Malloch Place	4	3.1	2,408	\$670,000	10/01/20
Sold	569 Edmonton Terrace NE	3	2.2	2,520	\$440,000	09/30/20
Sold	500 Twintree Terrace NE	3	2.2	2,262	\$445,000	09/30/20
Sold	18728 Potomac Station Drive	4	3.1	3,297	\$677,500	09/30/20
Sold	43016 Battery Point Place	6	4.1	4,266	\$756,000	09/29/20
Sold	43026 Dearmont Terrace	3	3.1	2,134	\$504,500	09/28/20
Sold	43114 Llewellyn Court	4	3.1	3,390	\$608,000	09/25/20
Sold	728 Bonnie Ridge Drive NE	4	4	3,781	\$676,000	09/25/20
Sold	530 McArthur Terrace NE	3	2.1	2,045	\$440,000	09/18/20
Sold	18961 Longhouse Place	4	4.1	5,350	\$699,000	09/15/20
Sold	43067 Shadow Terrace	3	3.1	2,134	\$498,000	09/14/20



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DURING THIS SEASON OF GIVING THANKS, WE WANT TO

thank you for your business and trust.

POTOMAC STATION

This statistical analysis represents the current market trends during the third quarter in Potomac Station.

To discuss how best to navigate this market when you're trying to buy or sell, please give us a call to discuss the possibilities.

Third Quarter Review

30
Total Sales
In Q3 2020

14 More Sales than Q3 2019

Avg. Sold Price/List Price Ratio

100%

Low: 97% · High: 105%
+1% from Q3 2019

Avg. Days On Market

10

Low: 0 · High: 55
8 Days Faster than Q3 2019

Avg. Price Per Sq. Ft.

\$229

Low: \$179 · High: \$308
+8% from Q3 2019

Avg. Sold Price

\$554,507

Low: \$389,900 · High: \$765,000
+4% from Q3 2019

Data based on listings from Bright MLS from July 1st to September 30th 2019 and 2020. Information deemed accurate but not guaranteed.

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